

HOW OUR LAW FIRM IS DIFFERENT

ELLE VAN DAHLGREN LAW, LLC

WHAT IS THE “TRADITIONAL” ESTATE PLANNING EXPERIENCE?

During the traditional experience, you'll go in and meet with a lawyer who will often make things seem very complicated and confusing. You'll have a good idea that the lawyer is smart and seems to know what she's doing, so you'll nod and answer questions as if you understand everything. Because you want to do the right thing for your family, you'll have the lawyer prepare documents for you, and you'll sign the documents, feeling relieved that you've gotten that taken care of.

You'll take your fancy planning binder home, stick it on a shelf or in a drawer, mark estate planning off on your checklist as DONE and never think about it again.

You might remember your lawyer said something about moving your bank accounts into the trust. So you'll go to the bank, forget what you were supposed to do, call your lawyer's office, get a voicemail, have to leave the bank and wait for a call back, and by the time you hear back, you'll have gotten busy

with other things and never get around to moving that bank account.

A few weeks later, you'll get a bill in the mail for \$60 for 15 minutes of your lawyer's time for answering a couple of questions. You'll make a mental note – don't call lawyer ever again.

Several years later, you'll refinance your house or sell it and buy a new one and forget that you were supposed to let your lawyer know or make sure you kept the title in the name of the trust.

Your children will get older, making your guardianship choices outdated, but you won't want to call your lawyer because you know you'll get a bill in the mail two weeks later.

You'll hear something about a change in the tax law, but you figure you'd surely get a letter in the mail from your lawyer if it was something that affected you, so you don't worry about it. And you'd have to dig through boxes to find your trust documents so you could remember your lawyer's name and find her

WHAT DOES ALL THIS COST, ANYWAY?

If you think this all sounds expensive, well, you're right and you're wrong.

The initial meeting with us is worth its weight in gold because you'll immediately feel more clear than you ever have before about what you really need and what you don't really need when it comes to the lifelong well-being and care of your family.

And you'll only choose to invest in work beyond the initial meeting if doing so would save your family more money than it would cost down the road.

Plus, we've made creative financing available to our clients so it can be affordable to all who want to be well-prepared for a life and legacy worth leaving.

contact information. Who has time for that?

It's not until you become sick, incapacitated, or you pass away and your family finds the binder you stuck up on a shelf several years before and never looked at

it again, that they realize your plan is so outdated that it has nothing to do with your life, your assets, and the law.

Your family is at a loss. They don't know where to turn or what to do, so they contact the same

lawyer you used to prepare the documents, who is as happy as can be to probate your assets, which never made it into the trust so the trust doesn't actually do what it is supposed to do.

HOW OUR FIRM HELPS PREPARE YOU FOR LIFE

What makes our firm different is that we are here not just to create a set of documents you will likely never update or look at again; we are here to ensure your loved ones have someone to turn to when you are no longer here. We will support you in planning for not just legacy (what you leave behind when you are gone), but for life as well.

We've been told by many of our clients that the experience of considering their own death before and during their meetings with us, in the way we take you through the experience, offers a deeper and better experience of life afterwards.

We understand that you are busy, you are growing, you desire a life of prosperity and value, ease, convenience, and efficiency. You want to be a part of a conversation and not

lectured to about probate and tax law. You want to understand the process and your plan in as stress-free a way as possible. And you want to know you've made the best decisions for your family during your lifetime and that your family will be able to benefit from your preparation.

That's our focus, too. We've developed unique systems to give you extensive access to us so you can have the guidance you need to build and maintain a life of prosperity and leave a legacy for your family.

We encourage communication with our clients. In fact, we work on a flat-fee basis so you never have to be afraid to call with a quick question (or even not so quick question) and there are never any surprises.

We are here to serve you. When you call our office to ask your quick question, we do our best to answer it while you are on the phone. If we have to call you back, we will do so in 1-2 business days, maximum. And if you need to schedule a more in-depth legal or strategic call with me, a call will be scheduled so we can both be available and ready for the call to make the very best use of your time and not waste time by leaving voicemail after voicemail back and forth.

We ensure the most important details of your planning are followed through to completion and help make sure your plan continues to work throughout your lifetime.

We look forward to seeing you and caring for your family soon!